



## **Vix Technology acquires Osmotion to strengthen its remote workforce and mining village solution**

**APAC, 17<sup>th</sup> of November 2015**

Vix Technology, a global leader in smart ticketing and payment technology solutions, has today strengthened its remote workforce management and resources/mining village service offering with the acquisition and merger of specialist Australian software company, Osmotion Pty Ltd.

The purchase, signed on 17<sup>th</sup> of November, forms a key part of Vix's growth strategy for the APAC region and its search for partners that can help drive innovation and deliver service diversity across traditional and new markets.

Established in 2000 in Townsville Queensland, Osmotion and its team of 22 employees and contractors, has developed some of the world's most innovative and successful software systems in the resources facilities management industry. In Australia, Osmotion is best known for its Site Administration & Management (SAM) solution, which is a market leader in fly-in-fly-out (FIFO) remote workforce management.

Peter Bouhlas, Managing Director of Vix Asia Pacific said: "Osmotion has successfully delivered value to its customers for 15 years and has a team with excellent specialist knowledge and capability.

"Its business supports major customers such as BHP Billiton, Woodside Petroleum, Fortescue Metals Group, Homeground Villages, Rio Tinto, CITIC Pacific Mining, QGC and many others. This strong track record in the mining and resources sector makes Osmotion an ideal acquisition to assist Vix in the expansion of its Vix SmartSite® and resource sector platform and associated services.

"By joining the Vix family, we believe the Osmotion business will have an even stronger future, with enhanced delivery performance for customers that will drive growth through synergies and innovation."

Andrew Barr, Managing Director of Osmotion said: "It has been a remarkable achievement for a small business to deliver a niche product to some of the biggest operations in the world. The acquisition by Vix will provide the scale and global presence to commercialise a new era of products and services.

"Both businesses have a shared vision for driving efficiency and innovation in remote village and workforce operations."

Osmotion and Vix have been working together for 12 months on the deployment of the Vix SmartSite® solution at a resource/mining accommodation village in Gladstone, Queensland.

Vix Technology's SmartSite® solution uses smartcard, mobile, cloud and analytics technology to boost engagement, drive business optimisation, save resources and enable powerful data-driven reporting, loyalty and reward schemes.

Vix SmartSite® is being trialled by Australian and international mining and resource sector villages as a way to overcome the logistical challenges of managing a remote workforce, including, travel, access, payments, lifestyle and welfare monitoring.

Both the Vix and Osmotion teams are experienced in successful service integrations and transitions, Bouhlas said. "We are well prepared to deliver a seamless transfer of services and expect zero disruption to employees, customers, suppliers and partners."

"The transition of Osmotion employees into the Vix family will ensure that Osmotion customers, will continue to have service continuity, delivering the same services under Vix Technology."

The Osmotion acquisition comes on the back of major transit contract wins for Vix Technology in the U.S., Malaysia and Thailand in 2015. Vix has also expanded into the major events and sports market with the rollout of the Vix SmartSite® stadium solution, which is delivering new fan engagement solutions for stadiums such as AAMI Park and sporting clubs Melbourne Storm, Melbourne Rebels and Collingwood FC.

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## **NOTES TO EDITORS**

### **About Vix Technology:**

Vix Technology is a leading provider and integrator of access management, transit ticketing, payments and account-based solutions for large-scale transit networks in more than 200 regions, including Stockholm, Rome, Seattle, Bangkok and Beijing. With a talented team of 650 employees working across 20 global offices, Vix leverages more than 25 years industry experience designing, operating and maintaining proven next-generation ticketing, payment and loyalty platforms to help governments and businesses manage five billion transactions a year and create new ways to connect with their customers. For more news, product and corporate information, please connect with us at [www.vixtechnology.com](http://www.vixtechnology.com)

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